



Oklahoma State Regents for Higher Education

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Oklahoma City, OK 73104

Liza Hanke

Director of Purchasing

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Polycom, Inc.

CONTRACT No. C070005

CONTRACT TITLE: Polycom, Inc.

CONTRACT NUMBER: C070005

AMENDMENT DATE: December 28, 2009

WEB SITE ADDRESS: OneNet: www.onenet.net/ops

AMENDMENT 2:

Section 7, subsection B entitled, "Customer Discount", is hereby amended by deleting it in its entirety and substituting, in lieu thereof, the following:

B. Customer Discount

Based on a quantity of one (1), the Customer discount from the Resellers for all core products will conform to the following pricing outline.

Tier / Category	Discount Code	New Reseller Discount Value
Training	DC2	2%
Training, Service	DC4	2%
Accessories	DC6	9%
V700, CX Phones, Polycom Communicator, VoiceStation,	DC8	14%
Video Media Center, SE200, Path Navigator, VMC1000, QDX 6000, PVX, HDX EXEC 3000	DC10	29%
SoundStructure, RMX1000, MGC25, RSS4000, RSS200, VBP Firewall	DC12	29%

Solutions, CMA 5000, CMA 4000, HDX7000, HDX 8000, HDX 9000, HDX 6000, HDX 4000, VSX 8000, VSX 7000E, VSX 8000, VSX 6000, VSX 5000, VSX 3000, Vortex,		
SoundPoint, RMX 4000, RMX 2000, DMA 7000, Readiconvene, MGC 50/100 , WebCommander, 50/100,	DC14	35%
SoundPoint Pro, AUD 2, AUD 3	DC14	35%
9c, NETLINK, LINK, SLNK, ACCESSORIE	DC16	40%
N.A	DC16	40%
Productivity Suite, SoundStation Accessories, SoundStation VTX 1000,	DC16	40%
N/A	--	--
N.A	DC16	40%
CABLES, ACCESSORIES	DC99	0%

The price list in Appendix D details exact discounts by part number. Customer may negotiate more advantageous pricing for large volume or project purchases with participating Reseller. The Customer Discount set forth herein shall adhere to Section 7 Paragraph 1, Reseller Pricing to the Customer product.

Section 13 of the Agreement which sets forth the procedure for all notices is hereby amended by deleting it in its entirety and substituting, in lieu thereof, the following:

13. Notices

All notices, demands designations, certificates, requests, offers, consents, approvals and other instruments given pursuant to this Contract shall be in writing and shall be valid on i) the date of delivery if delivered by email, facsimile transmission, mailed by registered to certified mail, or hand delivered, or (ii) three business days after being mailed via United States Postal Service. The parties may from time to time, specify any address in the United States as its address for purpose of notices under this Contract by giving fifteen (15) days written notice to the other party.

If sent to the State:

Director of Purchasing
Oklahoma State Regents
For Higher Education
655 Research Parkway, Suite 200
Oklahoma City, OK 73104
Phone: 405-225-9206
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If sent to the Manufacturer:

Jennifer Hicks
Polycom, Inc.
6500 Riverplace Blvd.; Bldg. 6
Austin, TX 78730
Phone: 512-288-1877
Email: Jennifer.Hicks@polycom.com

All provisions of the Agreement shall remain in full force and effect at the same terms and conditions of the original contract including all amendments.